



## Clinical Health Coach® v-Fusion Training

### Patient Activation Improves Patient-Centered Care and Patient Outcomes

Addressing patients' life circumstances and social determinants is essential to enhancing their health and well-being. A great care team builds a trusting relationship through active listening and effective communication. HealthTeamWorks' Clinical Health Coach® v-Fusion training program helps healthcare professionals develop communication skills to capture, engage, and activate patients.

### What Does the Training Cover?

V-Fusion training is a 12-week course supported by the Clinical Health Coach® online training. Participants complete assigned online content at their own pace each week and join a 90-minute live (virtual) class. The classes are designed to explore the essential elements of the online content and help participants practice their health coaching skills. **Key discussions for the live sessions include:**

- The Essence of Coaching
- Change Talk
- Building collaborative patient relationships through reflective listening and affirmation
- Active listening
- Understanding and applying personality types to coaching conversations
- Conversation flow and collaborative sharing
- Evoking and strengthening change talk
- Conversation flow – putting it all together
- How to evaluate your coaching program
- Exploring the Clinical Health Coach® Role: Considerations for implementation, balancing the expert hat vs. coaching hat, assessing clinical health coach readiness, coaching tips and strategies, integrating coaching into care management and care coordination, building a care management process and care flow, and creating patient-centered care plans

### CEU/CME Credits

This training activity has been approved for 26 (Online Training) and 18 (Virtual Classes) AMA PRA Category 1 Credits™ through the Interstate Postgraduate Medical Association. CEUs are approved through the California Board of Registered Nursing.

### Certificates

Completing the Clinical Health Coach® v-Fusion Training earns a **certificate of completion** from HealthTeamWorks. We offer an optional **certificate of competency** for students who successfully demonstrate performance skills in health coaching.

### Clinical Health Coaching Benefits

Clinical Health Coaches help achieve success in value-based payments, which require high-quality, person-focused care. Quality and outcome-driven care teams, focused care coordination, and holistic patient engagement are proven strategies to persevere in value-based payment models.

### Benefits for your organization include:

- Improving staff efficiency through intentional, guided and effective conversations
- Retooling your workforce for proactive, patient-centered chronic care management
- Supporting effective person-focused care planning and coordination by building trusted relationships
- Supporting meeting standards to achieve Medical Home recognition
- Supporting billing codes for Annual Wellness Visits, Chronic Care Management, Advanced Care Planning, Behavioral Health Integration, and Care Coordination

### Fees and Registration

Clinical Health Coach® v-Fusion Training:  
**\$1500 per person.**



### Connect with Us

To connect with HealthTeamWorks and discuss how we can support your organization, email us at [solutions@healthteamworks.org](mailto:solutions@healthteamworks.org)

### Learn More

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[www.healthteamworks.org](http://www.healthteamworks.org)